# LERP GROUP

LEAP MATTER LEAP FRAME LEAP AGENCY LEAP AMP LEAP SPARK



# WHAT IS LEHP GROUP?

LEAP Group is an independent network of wholly-owned agencies.

At LEAP Group, we share a common culture, POV and values that make it easy for us to work together and create great work for our clients. Through an integrated approach of human understanding, communication and technology, we create authentic experiences.



# MARKET LESS. MATTER MORE

#### LEAP GROUP

# TEAMS OF EXPERTS WHO TRULY WORK AS A TEAM

LEAP Group, an assembly of digital-first thinkers, was purposely built to address the ever-complex demands on today's marketers.

The LEAP Group network is made of different agencies of subject-matter experts who provide deeper insights and draw on richer experiences more than any generalist ever could.

This powerful combination of broad perspectives and focused expertise gives you higher-quality thinking and consistently better solutions.



#### SCALE - DEPTH - EFFICIENCY

LEAP Group's consumer-centric, data-driven approach creates a seamless journey for customers across all digital, physical and virtual touch points. Our "Market Less. Matter More." point of view means we partner with brands to guide an informed strategy that truly makes them matter more to their audiences.













Full-Service Digital Agency

LEAP FRAME

Full-Service Content Production Agency



Full-Service Amplification + Media Agency



Full-Service Branding + Design Agency



Full-Service Project Agency



Full-Service Branding + Design Agency

A team of creative problem-solvers that blends strategy and design to activate brands.



Full-Service Amplification + Media Agency

Strategists, media planners and buyers, community managers, creatives, analysts.



## **LERP ACEUCA**

Full-Service Digital Agency

Researchers, creatives, technologists, analysts, UX specialists, search specialists.

# LEAP FRAME

**Full-Service Content Production Agency** 

Producers, directors, videographers, animators, editors, photographers, creatives.



Full-Service Project Agency

Designers, writers, developers, UX specialists, project managers.

#### LEAP GROUP

# LEAP GROUP STATS





**INDIANAPOLIS, AUSTIN** 













**TOP 5 CLIENTS** 







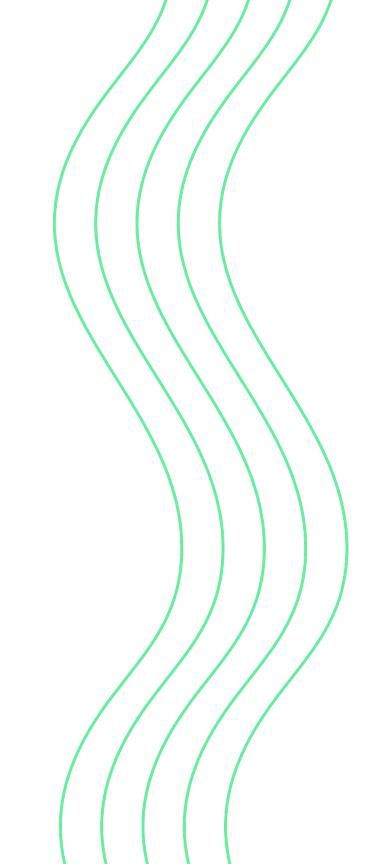




1 YEAR

9 YEARS

While we all have different areas of expertise, we're all unified by a core belief:







































# BRANDS WE MAKE MATTER MORE.



#### **HEALTHCARE**

































#### **HEALTHCARE**































#### MANUFACTURING / B2B





































**GENSCAPE**°



#### MANUFACTURING / B2B































#### **CONSUMER PRODUCTS**









































#### **CONSUMER PRODUCTS**

Johnson Johnson





































#### FOOD + BEV

































#### FOOD + BEV



















#### **FINANCIAL**























## **SMB/NONPROFIT**







































CAMPAIGNS +	AUDIENCE	STRATEGY +	CUSTOMER EXPERIENCE
ADVERTISING	INTELLIGENCE	CONSULTING	DESIGN + UX
ANALYTICS +			
INSIGHTS	SECURITY + IT	SEARCH	SOCIAL
TECHNOLOGY	EXPERIENTIAL	CREATIVE	MARKETPLACE
BRANDING	CONTENT PRODUCTION MEDIA		+ AMPLIFICATION

# **BRAND STRATEGY + ACTIVATION**

**Positioning + Purpose Statements** 

Golden Bullseye (What, How, Why)

**Stakeholder Interviews + Surveys** 

**Competitive Landscape Analysis** 

**Personality Archetype** 

**Visual Mood Boards** 

**Messaging Voice and Tone** 

Naming

Copywriting

We believe in a brand's ability to be human. LEAP Group is dedicated to uncovering the "Why"—the greater purpose, cause or belief—for each brand we help steward.

We begin by examining the buyer persona to understand what inspires them to take action and make a purchase. We look at the competitive marketplace to help inform us on how we position the brand to stand apart.

# BRAND STRATEGY + ACTIVATION

We define the brand personality, essence, differentiators, attributes and values that will best resonate with our audience with the goal of creating long-lasting, loyal relationships. When that occurs, they become our biggest asset—brand champions and advocates.

When our solid foundation of brand strategy is set, we bring our unique story to life with on-target, exceptionally executed visual and verbal activations of the brand across all touch points both traditional and digital.

# CORE VALUES

At LEAP Group, we value C.R.A.F.T.

#### Creativity.

To reach intended audiences, we imagine, create and activate original, design-centric ideas.

#### Reliability.

We strive to be prepared, responsible, focused and consistent.

#### Authenticity.

We're honest, straightforward and professional.

#### Flexibility.

We're adaptive and have a helpful, can-do attitude.

#### Teamwork.

We are collaborative and respectful of all perspectives—and we're accountable to ourselves, each other, and our clients.

# **AUDIENCE INTELLIGENCE**

Audience Research + Insights

Audience Segmentation + Targeting

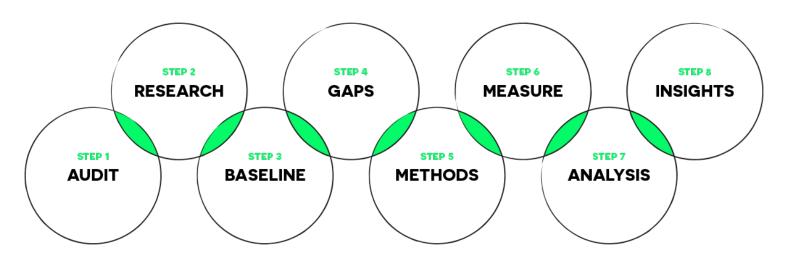
Persona Development

Market Assessment

**Brand Satisfaction** 

Stakeholder Interviews/Surveys

LEAP Panel



# STRATEGY + CONSULTING

Digital Transformation

Brand Strategy

Customer Experience

**Business Innovation** 

Technical Strategy

# STRATEGY + CONSULTING

#### INFLUENCE

#### **BOTTOM LINE**

Our multi-channel strategies can help you explore additional business opportunities and personalize customer experiences for stronger bottom line.

#### CUSTOMER EXPERIENCE

We're digging in and pulling insights out on how people engage with your brand, your products, your services.

#### ACHIEVE

#### **OPERATIONAL EXCELLENCE**

Adopting more nimble business model andtechnologically driven operations enable you to improve process efficies and achieve operational excellence.

# CHALLENGES THAT WE SOLVE

#### **IMPROVE**

#### **BRAND PERCEPTION**

The redesigned engagement models and positive customer experiences help you influence the perception of your brand.

#### IT ORGANIZATION TRANSFORMATION

We help you transform your traditional IT organization through redesigned preocesses and performance attributes to make it compatible to the digital world.

#### NEW BUSINESS MODELS

Through expanding your capacity deck, we help you transform your business models to be more relevant and aligned to multi-channel strategies.

# CREATIVE

Brand Identity + Design Systems

Web / Mobile / Connected Devices

In-store / Physical Experiences

Content Development

Copywriting

Iconography

Packaging

Exhibit + Trade Show

Printed Collateral

# CUSTOMER EXPERIENCE DESIGN + UX

User Personas + Scenarios

Customer Journey Mapping

Customer Experience

Business Process Design

Digital Ecosystem Design

Lo/Hi Fidelity Wireframes

Prototyping

Product Development

**Application Creation** 

Websites

Interactive Displays

Business Process Development

# **TECHNOLOGY**

Technical Strategy + Architecture

Content Management Systems

**Custom Cloud Applications** 

Responsive Website Construction

Third Party Platform + System Integrations

E-Commerce Integrations

B2B Applications

Mobile + Progressive Web Applications

Experimental

# CAMPAIGNS + ADVERTISING

Integrated Marketing Strategy

Channel + Campaign Strategy

Creative Strategy + Execution

Channel Planning

**Branded Content** 

Print + Outdoor

Social + Mobile

Email + SMS

Audio, Video, Interactive

# **SEARCH**

SEO

PPC

Local

Commerce

Voice

# PAID SEARCH STRATEGY

#### **OUR PROCESS**



# SOCIAL

Strategy

Creative

Engagement

Paid Social

Measurement

Social CRM

Social Listening + Brand Protection

Sentiment Monitoring

# SECURITY + IT

Hosting

Security

Log Management

Dashboard Setup

Redundancy

Change Control Management

Compliance

Vendor Management

# **EXPERIENTIAL**

DOOH

AR/VR

Retail Environments

Event Marketing + Design

# **ANALYTICS + INSIGHTS**

Integrated Analytics + Measurement Strategy

Business Intelligence + Performance Analytics

Advanced Marketing Sciences

Reporting Development + Executions

#### WE MEASURE EVERYTHING WE TAKE TO MARKET.



#### **MEASURE**

Collect data from all applicable sources.

#### **ANALYZE**

Align data with overall business objectives and key performance indicators.

#### **REPORT**

Provide an analysis of relevant metrics and dimensions along with actionable insights and recommendations.

#### **OPTIMIZE**

Refine and improve tactics to achieve desired goals.

# **MARKETPLACE**

eCommerce Strategy Development

Multi-Channel Supply Planning

Operational + Sales Management

Assortment Strategy + Planning

Media Planning + Management

Organizational Analysis

Content Strategy

Digital Shelf Monitoring +

Management

New Product + Brand Launch

Services

Alexa Skills Development

Promotional Program Planning

Customer Feedback Utilization

Review + Reputation Management

# **CONTENT PRODUCTION**

Copywriting

VR

Films

Photography

Games

Video

Animation

Podcast / Radio / Audio

AR

# **BRAND STRATEGY+DEVELOPMENT**

Positioning/Purpose Statements

Golden Bullseye (What, How, Why)

Personality Archetype

Visual Mood Boards

Messaging Voice + Tone

Naming

**Brand Guidelines** 

## MEDIA + AMPLIFICATION

Programmatic

Digital Media

Connected TV

Paid Social

# THANK YOU for

# HAVING US

LERP GROUP